



Picarzo Pianos
23916 State Road 54, Lutz, FL 33559
813-586-3320
picarzo@picarzo.com
www.picarzo.com

Picarzo Lifetime Piano Trade Up Program

For the convenience of our clients, Picarzo, LLC ("Picarzo") is pleased to offer a lifetime Piano Trade Up program to the original purchaser of the piano from Picarzo, which covers three time periods: Period A, B, and C.

Period A is the time period from the original date of purchase of the piano to the fifth anniversary date of the original piano purchase. Period B is the time period for any date after the fifth anniversary date to the tenth anniversary date of the original piano purchase. Period C is the time period for any date after the tenth anniversary date of the original piano purchase. For example, if a piano was purchased on January 1, 2020, then Period A for the Trade Up program would be from January 1, 2020, to January 1, 2025; Period B for the Trade Up program would be from January 2, 2025, to January 1, 2030; and Period C for the Trade Up program would be any date from January 2, 2030 on.

The Trade Up value for Period A is 75% of the original net piano price paid (after discounts were taken, and before moving and sales tax charges were applied) by the purchaser at the date of the original purchase, less the cost of moving the piano back to the Picarzo showroom, and less the cost of repairs to return the piano to the condition when originally sold.

The Trade Up value for Period B is 50% of the original net piano price paid (after discounts were taken, and before moving and sales tax charges were applied) by the purchaser at the date of the original purchase, less the cost of moving the piano back to the Picarzo showroom, and less the cost of repairs to return the piano to the condition when originally sold.

The Trade Up value for Period C is 25% of the original net piano price paid (after discounts were taken, and before moving and sales tax charges were applied) by the purchaser at the date of the original purchase, less the cost of moving the piano back to the Picarzo showroom, and less the cost of repairs to return the piano to the condition when originally sold.

This trade up value must be applied to the purchase of any acoustic piano of equal or greater value to the trade in value of the original piano at the time of trade in.

Picarzo Lifetime Piano Buyback Program

For the convenience of our clients, Picarzo, LLC ("Picarzo") is pleased to offer a lifetime Piano Buyback program to the original purchaser of the piano from Picarzo, which covers two time periods: Period A and Period B.

Period A is the time period from the original date of purchase of the piano to the third anniversary date of the original piano purchase. Period B is the time period for any date after the third anniversary date of the original piano purchase. For example, if a piano was purchased on January 1, 2020, then Period A for the Buyback program would be from January 1, 2020, to January 1, 2023. Period B for the Buyback program would be any date from January 2, 2023 on.

The Buyback value for Period A is 50% of the original net piano price paid (after discounts were taken, and before moving and sales tax charges were applied) by the purchaser at the date of the original purchase, less the cost of moving the piano back to the Picarzo showroom, and less the cost of repairs to return the piano to the condition when originally sold.

The Buyback value for Period B is 25% of the original net piano price paid (after discounts were taken, and before moving and sales tax charges were applied) by the purchaser at the date of the original purchase, less the cost of moving the piano back to the Picarzo showroom, and less the cost of repairs to return the piano to the condition when originally sold.